



## THE CRITERIA AGAINST WHICH THE KPIS WERE MEASURED IN THE 2017 GOOD BUSINESS JOURNEY REPORT IS AS FOLLOWS:

1. Water usage at head office: Total water usage for the 52-week period ended 25 June 2017 of the five head office buildings (Woolworths House, Atlantic House, CTC, Corporation Street and Woolworths Financial Services) based on the metering online system.
2. Water usage at distribution centres: Total water usage for the 52-week period ended 25 June 2017 for the distribution centres owned by Woolworths - Midrand, Maxmead, Racecourse Gardens and Montague Gardens – based on the metering online system.
3. Water usage at stores: Total water usage for the 52-week period ended 25 June 2017 of the South African corporate stores based on the metering online system.

